MATHIEU GUILMINEAU

Santa Clara, CA   mguilmineau@gmail.com
US Citizen   (408) 836-4585

Crafter of innovative web-based solutions for technology-reliant businesses.
Hands-on product and system development with keen focus on business metrics and operational scale.
Expertise includes executive management, marketing, sales support and customer service.

EMOBUS, San Diego, CA   **2009 – 2017**
Provider of electronic mobility management services
Bootstrapped business, profitable exit
Co-founder & Chief Technology Officer

- Disrupted the enterprise mobility management industry with a multi-tenant Ruby on Rails application that synthesizes billing and real-time data to optimize mobile costs for 500+ customers.

- Acquired by Marlin Equity Partners in October 2015 to be integrated as part of Asentinel, LLC.

HIVEMOMS, San Jose, CA   **2008 – 2011**
Social platform bringing moms together for playdates and babysitting
Co-founder & Sole Developer

- Built Ruby on Rails social network for building, managing and expanding babysitting co-ops.
- Advertised in several mom-centric events, such as Type-A Mom at Asheville.

AMBASSADORS, LLC, TRAVEL & EVENTS DIVISION, Newport Beach, CA   **2003 – 2008**
Provider of travel and event management software solutions and services
Responsible for daily operations, strategic planning, developing business objectives, product development and launch, customer service, and third party and vendor relationships, with a $4M operating budget

Executive Vice President, Operations (2007-2008)

- Coordinated efforts across five business units to improve performance. Instituted systematic budget preparation and monthly review of financials. Developed goals at all management levels.

Vice President, Engineering (2005-2007)

- Directed engineering and client service staff based in California, Georgia, Utah, and France. Managed staff and budget for improved project planning and execution**.**
- Supervised the proposal, production and launch of Global Events Management on-time and within budget, for sale to KPMG Canada, Isuzu Commercial Truck of America and Hyundai.

Director, Engineering (2003-2005)

- Assumed system, database, software development and management administrative duties previously held by 11 engineers for a four-month period due to staffing reductions and relocation.

(continued)

BLUEDOT SOFTWARE, San Francisco, CA   **1997 – 2003**
Provider of web-based event management systems
Software Engineer / Systems Architect (1997-2003)

- Designed and developed a Workflow Engine platform, reducing implementation and deployment times ten-fold and opening new product opportunities and market segment.

- Authored detailed technical specification plans for production, unit testing and fulfilling federal and customer requirements for customers including BEA, Cisco, EMC, HP, Intel and PeopleSoft.

TECHNICAL

Ruby on Rails 2.3/4/5 ; MySQL 5.5 ; Amazon EC2 ; SVN/Subversion ; QuickBase

Java 2 ; EJB 2 ; JBoss ; WebLogic ; Oracle 8i/9i/10g ; PL-SQL ; Web Services (SOAP, XML)

Tomcat ; JRun ; ObjectStore ; CVS ; Apache Ant

Perl 5 ; Sybase ; HTML ; CSS ; JavaScript

Assembly Z80 ; Assembly Saturn

Familiar with Workflow Management Coalition standards (WfMC), Application Security (OWASP), VeriSign/PayPal standards for online payment transactions, Sarbanes/Oxley operating requirements.

EDUCATION

Master of Engineering
Telecom SudParis, Evry, France
Emphasis on Parallel and Distributed Computing

Attendee at the FranklinCovey Seminar: 7 Habits for Managers

ADDITIONAL

Speaker at SaaScon 2010 (Santa Clara)

Published programming books at DUNOD Editions, with games written for graphic calculators CASIO (*Casio: Faites vos jeux*) and HP 48 (*HP: Programmez vos jeux en assembleur*)